

# Overview of Transfer Effects: What are they and why should we care?

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#### What Are Transfer Effects?

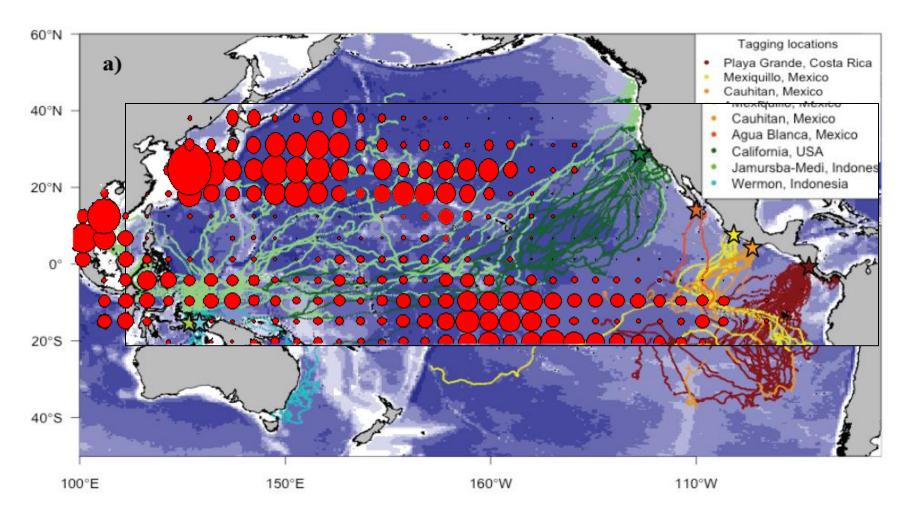
Will largely discuss in terms of west coast swordfish fisheries

Concrete fishery discussion easier But broad points valid

## Background

- Transboundary resource
  - Fish stock that extends beyond national EEZs and even onto high seas
  - Swordfish, temperate and tropical tunas
- U.S. consumer demand for swordfish filled by both U.S. production and foreign production imported into U.S.

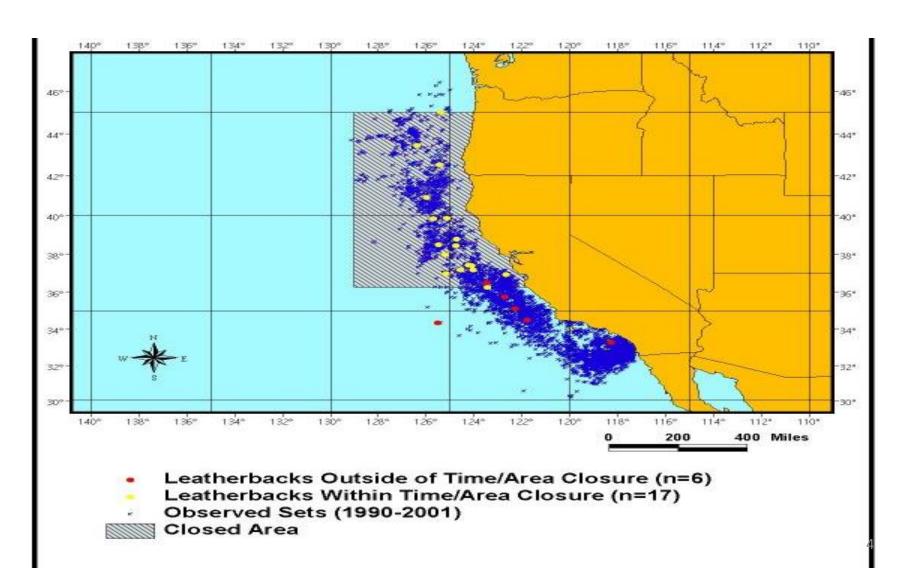
#### Leatherback Turtles Running the Gauntlet



Red circles = swordfish catch

Green squiggles = turtle migration

#### West Coast EEZ Swordfish Closed Area



# 3 Effects of Restricted Swordfish Production in U.S. EEZ...(1)

- 1. U.S. consumption gap filled by imports
  - "Trade leakage"
- 2. Production of swordfish shifted abroad
  - "Production leakage"

# 3 Effects of Restricted Swordfish Production in U.S. EEZ...(2)

- 3. <u>Net</u> increase in sea turtle mortality per pound swordfish from production shifted abroad and imports
  - Lower leatherback sea turtle takes per pound swordfish within U.S. EEZ
  - Higher leatherback sea turtle takes per pound swordfish outside U.S. EEZ
- "Transfer effects"

# Why Should We Care?

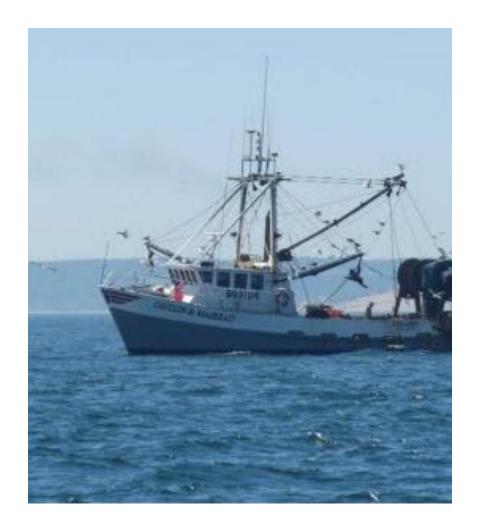
#### 1. Sea Turtle Transfer Effects

Lowers U.S.
 consumer
 welfare through
 loss in
 "existence
 value"



## 2. Swordfish Import Losses

- 1. Raises import bill,
- 2. Lowers GNP/GDP,
- 3. Uses foreign exchange



#### 3. Hawaiian Production Leakage

- Some reduced west coast consumption filled by imports from Hawaii
- Does not necessarily reduce overall sea turtle mortality
  - Because Endangered Species Act governs both fisheries
  - Sea turtle bycatch cap regulates Hawaiian fishery.

# 4. Foreign Production Leakage

 Reduced local swordfish production increases imports to fill consumption gap



# 5. West Coast Swordfish is Luxury Good

- Recent statistical analysis of west coast seafood demand shows that locally caught, fresh swordfish is "luxury good"
  - U.S. consumers value more than "normal good" as income increases
- Hawaii caught are "normal good"
- Imports are "normal good"

#### 6. Lower U.S. Consumer Welfare

Reduced U.S.
 consumer welfare
 from lower west
 coast caught
 swordfish replaced
 by imports

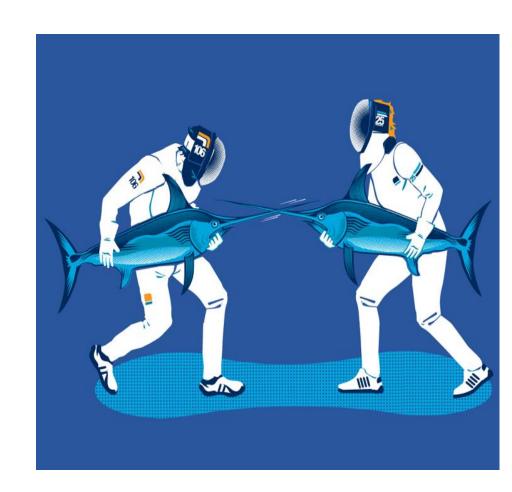


#### 7. Drift Gillnet & Harpoon Swordfish are Distinct Markets

- Recent statistical analysis of west coast consumer demand shows:
- 1. drift gillnet-caught swordfish and higher quality harpoon-caught swordfish serve two different markets
- 2. consumers do not substitute one for the other

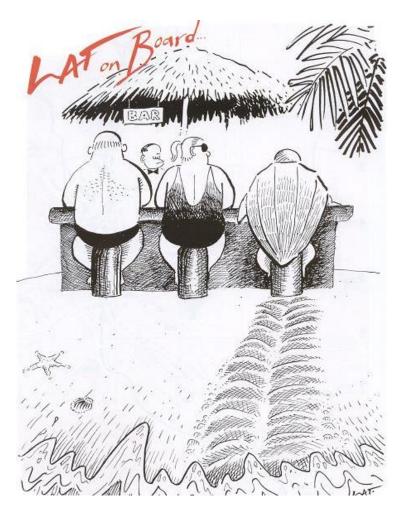
#### 8. Lower Profits U.S. Fishers

- Reduced west coast swordfish production lowers their profits
- Partially countered by swordfishers shifting production into other fisheries



# 9. Reduced Employment & Incomes Local Fishing Communities

- Lower swordfish landings reduce employment and incomes of:
  - crew,
  - support industries,
  - supply chain
- Multiplier effects throughout community



#### 10. Increased Employment, Income, & Profits of Importers

- Counterbalances
   west coast losses
- Don't know to what extent
- Best guess is net loss for west coast



## Net Impact...(1)

- Net total U.S. welfare loss from unilateral conservation of transboundary resource
- U.S. worse off because of production and trade leakages and transfer effects



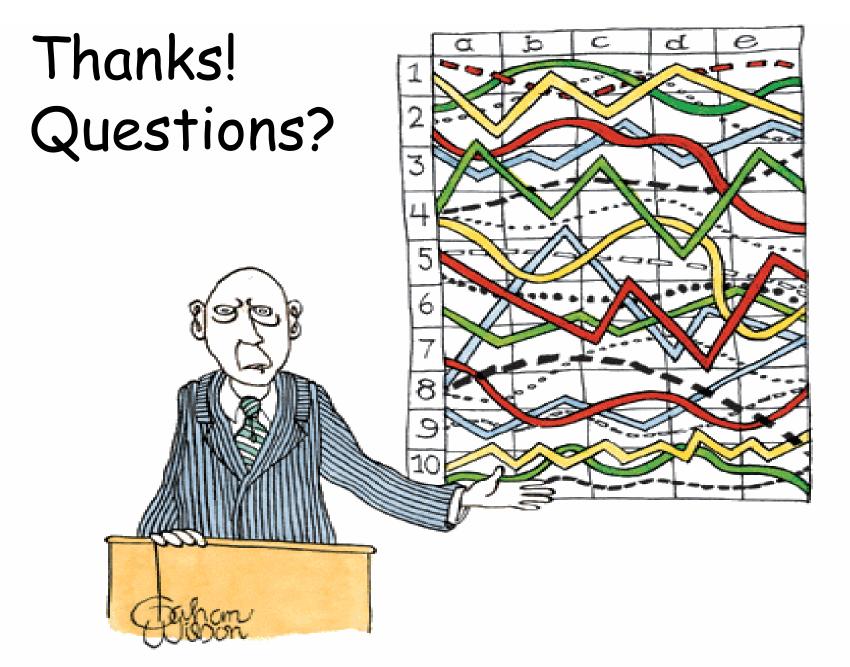
## Net Impact...(2)

- Lower consumer welfare due to reduced locally caught swordfish replaced by imports
- Lower profits of U.S. fishers
- "Probably" reduced incomes, employment, profit in supply chain
  - Imports counterbalance local losses by unknown extent

## Net Impact...(3)

- Reduced net conservation
  - Transfer effects
  - Lower U.S. sea turtle hooking rates per pound swordfish compared to foreign fleets





"I'll pause for a moment so you can let this information sink in."